

Energy as a Service
**Driving
Sustainability.
Partnering
for Success.**

HITACHI
Inspire the Next



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The C&I sector faces energy challenges. **We have energy solutions.**

We have energy
solutions

Partner
with us

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energy together

You win,
here's how

We have
the power

We're
committed



The C&I sector faces energy challenges.

We have energy solutions.

With increasing electricity rates, rising energy demand, and a global urgency to combat climate change, your customers need energy solutions that can solve their energy challenges.

Now is the time to position your business to help your customers navigate an ever-evolving energy landscape.

We have innovative energy solutions to empower your customers' business goals.

There's no better time than now to partner with Hitachi.

“ The energy transition necessitates collaboration with partners and their customers to leverage existing technology and create meaningful impact.

Going alone may bring faster progress, but for long-term success, we must embark on this journey together.



Kal Allam
Vice President & General Manager
Hitachi America, Ltd.
Environment Business Division

4 reasons to partner with us.

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4 reasons to partner with us.

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1 Reliability

With a globally recognized presence rooted in a rich history, we possess diverse expertise spanning various industries. As a trusted partner within the energy sector, our extensive experience in numerous renewable energy projects across the globe serves as a valuable cornerstone for your customers.

2 Supply chain & advanced technology

Operating in a multitude sectors on a global scale, we guarantee a supply chain that is reliable and flexible. By integrating digital technologies for real-time visibility, we amplify our operations and uphold our commitment to efficiency, quality, and sustainability. This translates to shorter lead times, heightened responsiveness, and improved demand forecasting and inventory management.

3 Fortified financial standing

With a multifaceted portfolio, global operations, and technological advancements covering a broad range of industries, our financial resilience is robust and strong. Leveraging over a century of risk management expertise, you can have confidence in our ability to effectively manage your customers' project planning and execution.

4 Global reach

With an extensive portfolio of 696 Hitachi Group companies, our reach goes far and wide. Aligning with us provides your customers access to numerous advantages. These include industry expertise, a collaborative innovation ecosystem, resource availability, market insights, research and development, economies of scale, risk mitigation, and comprehensive solutions.

We have energy solutions

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We have the products, the knowledge, and the experience to support the energy transition.

We possess the capability to effectively execute projects that resonate with your customers' passions and vision.

With a thorough understanding of your customers' energy aspirations, we are equipped to translate their ideas into tangible results.

By partnering with us, your customers can trust in our commitment to turn their intentions into impactful outcomes.



What is **Energy as a Service**? ...and what it means **for you.**

What is Energy as a Service? **...and what it means for you.**

Energy as a Service (EaaS) is a financing model that allows a customer to spread their energy costs over time instead of incurring expensive upfront capital expenses.

In our customer EaaS model, we manage the responsibility for the design, supply, installation, operation, and maintenance of your energy systems and equipment.

This can include renewable energy generation, energy storage, and smart energy management systems, as well as the procurement and management of energy supply and other adjacent renewable energy solutions.



The power of partnership



The power of partnership

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Synergy in energy

We are seeking partners to revolutionize sustainable energy solutions together.

- Renewable energy developers
- Manufacturers
- Energy consultants
- Investors
- Project developers
- Commercial solar installers
- EV depot developers
- Engineering, procurement & construction firms
- Clean technology startups & developers
- Operations & maintenance
- Environmental disruptors



How *w@* do energy together.

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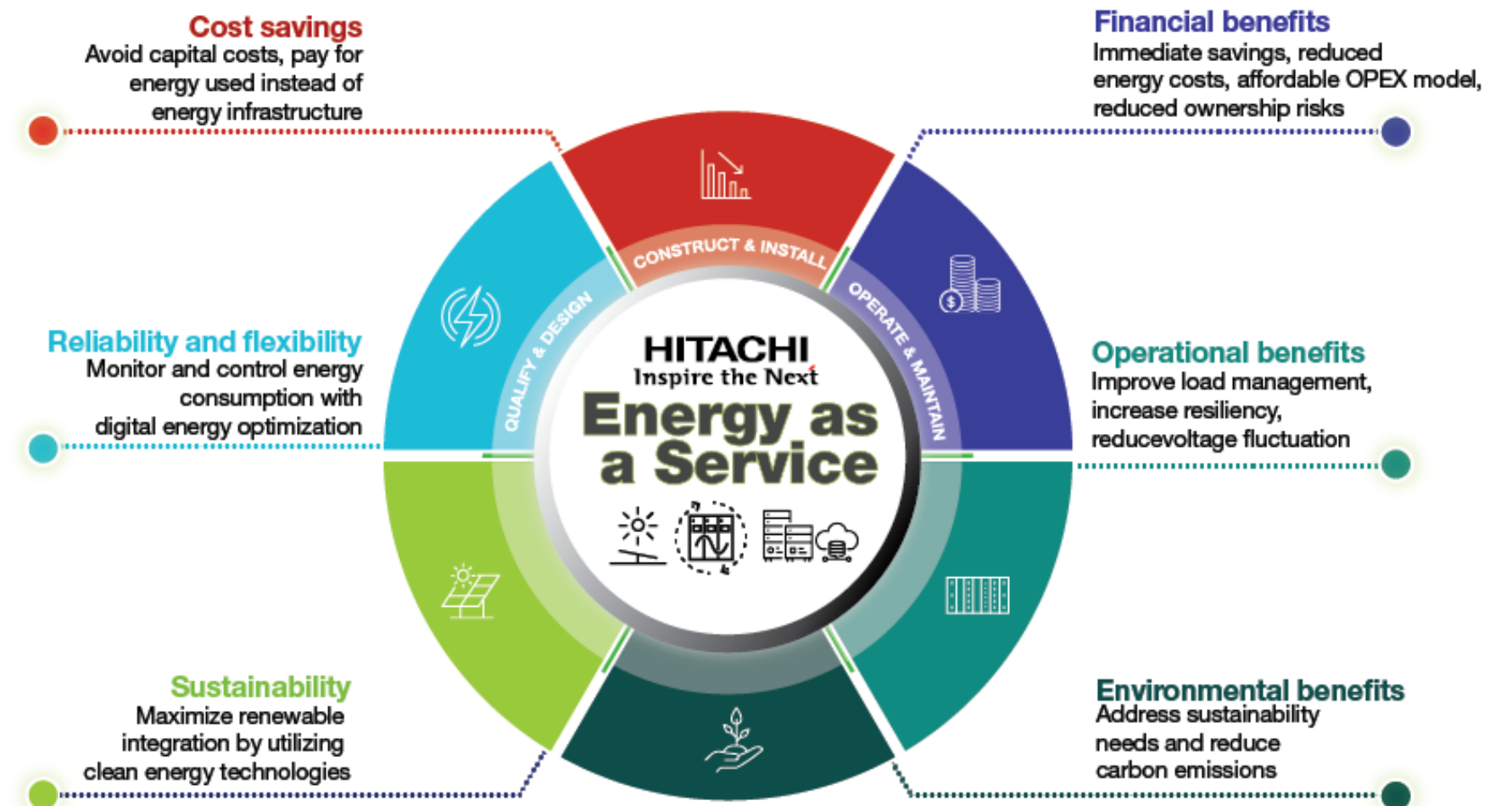
We're committed



How we do energy together.

We offer a comprehensive and integrated approach to energy management that enables businesses to reduce energy costs, improve operational efficiency, achieve sustainability goals, access advanced technologies, and benefit from energy solutions that are flexible and scalable.

Our approach allows your customers to remain focused on their core operations. You can trust us to provide reliable support for their long-term success and yours.



You win, we win. Here's how.



You win, we win. Here's how.

We listen, learn, adapt, and co-create to ensure our offerings align with your customers' business needs, so we can grow together and deliver a more sustainable future.

Cost Savings

Access to energy services through Hitachi means your customers only pay for the energy they consume

Cost Predictability

Ensure energy expenses remain in line with your customers' business goals and financial projects by enabling better budgeting and financial planning

Energy Efficiency Solutions

Leverage data analytics and technology to identify and implement energy-saving measures meaning reduced energy consumption and lower operational costs

Access to Advanced Digital Solutions

Deploy state-of-the-art energy technologies within your customers' business operations without diverting resources or attention away from their core operations

Renewable Energy Integration

Facilitate the integration of renewable energy sources without making a significant, upfront investment in infrastructure

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You win, we win.

Here's how.

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Focus on Core Competencies

Outsource your customers' energy management allowing, them to concentrate on their operations while we handle their energy-related complexities

Scalability and Flexibility

Tailor solutions to your customers' specific energy needs even if they have fluctuating energy demands or seasonal variations

Risk Mitigation

Ensure and maintain energy efficiency and reliability, mitigating risks associated with technology performance and operational disruptions

Sustainability & Corporate Social Responsibility

Enhance your customers' green image and appeal to environmentally conscious clients and stakeholders

Regulatory Compliance

Meet environmental compliance requirements and efficiency standards without investing in additional resources

Resilience and Reliability

Ensure reliable power supply during outages and emergencies with backup energy solutions and microgrid capabilities

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We have the power to empower

Hitachi brings extensive expertise and experience to the commercial and industrial sector. Together we can empower your customers to achieve resilient, reliable, and efficient energy management.

Our portfolio of flexible and scalable energy solutions including remote monitoring and advanced analytics, renewable energy integration, battery energy storage systems, and energy management can meet the unique needs of any organization, while contributing to a cleaner, more sustainable future.

We have the power to empower
...and the track record to prove it.

1910

The beginning of our innovative journey

250+

Global energy installations

186k

Global patents

10th

Largest tech company in the world by revenue
Fortune Global 500

**TOP
100**

Global innovator for 10 consecutive years

OT Operational and Industrial Excellence

Global reach, financial strength, innovative solutions, commitment to society and sustainability, vertical sector expertise, comprehensive approach



We're committed to creating a sustainable future.

We're committed to creating a sustainable future.

We stand at the forefront of technology-driven solutions that redefine our world's potential.

Embracing the ethos of environmental responsibility, our vision extends far beyond mere corporate interest. We harness the power of cutting-edge technology to forge a harmonious balance between progress and the preservation of our planet.

Our transformative approach integrates advanced digitalization and data-driven insights, paving the way for sustainable urban development, clean energy solutions, and efficient mobility while catering to the evolving needs of the modern world without compromising the future.

With our unwavering commitment, cutting-edge technology, and global partnerships, we redefine progress while preserving our planet for generations to come.

planetary boundaries



wellbeing



We are powering good.

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Partnering with Hitachi means partnering with the best.

Schedule a meeting with us to find out more.

Empower Your Business →

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